

Swedish-Polish Chamber of Commerce



Status Report 2022/2023

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Chairman`s perspective



Dear members of the Swedish-Polish Chamber of Commerce,

It is my pleasure to extend my sincerest thanks to all of you for your continued membership and support of this esteemed organization. Your commitment to promoting business relationships between Sweden and Poland is truly valuable, and I have no doubt that your efforts will continue to yield great success in the years to come.

As entrepreneurs and business leaders, you are constantly presented with new challenges and opportunities that require from you to adapt and innovate. The Swedish-Polish Chamber of Commerce plays a vital role in facilitating this process by providing a platform for networking, knowledge-sharing, and collaboration. Your dedication to this community has not only strengthened the ties between our two countries, but also contributed to the growth and development of your respective businesses.

Looking ahead, I am confident that the members of this esteemed organization will continue to lead the way in fostering strong economic ties between Sweden and Poland. The world is changing at an exceptional pace, and it is up to us to adapt and stay ahead of the developments. By staying engaged with this community, you will have access to the latest trends, insights, and innovations that will help you thrive in today's rapidly evolving business landscape.

Once again, I would like to express my gratitude to each and every one of you for your commitment and engagement in Swedish-Polish business relations and for your trust in the Swedish-Polish Chamber of Commerce. I look forward to everything we will accomplish together in the years ahead.

Sincerely Yours,

Hans-Jacob Bonnier

Our mission

The Swedish-Polish Chamber of Commerce serves as a vital link between Sweden and Poland, facilitating the creation of new business relationships that drive growth and innovation. Through our extensive network, both internal and external, we assist our members in identifying and connecting with potential business partners and we share our knowledge about the two countries. In addition we offer valuable information to our members, including regular newsletters featuring the latest developments in business, economy, politics, tax, and legal news. We also organize a variety of seminars, webinars, and networking events, highlighting capabilities and achievements of selected members, designed to promote knowledge-sharing and collaboration across our network. At the Swedish-Polish Chamber of Commerce, we are committed to support the success of our members and the continued growth of the Sweden-Poland business community.

Our origin

On May 30, 1929, the Swedish-Polish Chamber of Commerce held its inaugural General Meeting of Members, in the presence of a modest 32 members. The impulse for the Chamber's formation came from a Polish ambition to broaden the commercial ties with the Nordic countries, with Sweden being the primary target. The head of the Polish State Export Institute in Warsaw was invited to speak on the topic of "Trade relations between Sweden and Poland" at a Swedish-Polish Association gathering in Stockholm on May 4, 1928. During his speech, he advocated "the creation of an entity dedicated to expanding and intensifying trade between our two nations." Following discussions between Swedish authorities, trade representatives, and industry stakeholders, a committee was established to investigate the feasibility of forming a Swedish-Polish Chamber of Commerce. The outcome of the committee's work came a year later, when the first General Meeting of Members took place, which allowed the Chamber to start its operations.



A Board meeting in April 2022, 93 years after the Chamber was formed. From left Ewa Weijne, Robert Hultman, Chairman of the Board Hans-Jacob Bonnier and Vice Chairman Anders Ronander.



Chairman of the Board Hans-Jacob Bonnier, surrounded by Vice Chairmen Anders Ronander and Jerry Ralowski.

Members

Our strength lies in the power of our community!

As our community continues to grow, we share a common commitment to develop strong business relations between Sweden and Poland. Our responsibility is to support you, our members, by facilitating your business activities and fostering a culture of collaboration and innovation.

We believe that our success is directly tied to your success. It is our duty to provide you with the resources you need to achieve your goals, including access to valuable contacts and knowledge. Our team is always ready to offer advice and guidance to ensure that our members thrive.

We are grateful for the trust that you have placed in us, and we are committed to exceeding your expectations.

Together, we can build a stronger, more prosperous business community that benefits us all!

Membership fees (which make it possible for us to support you!):

- For companies with share capital lower than 1 MSEK or 450 000 PLN: 3 850 SEK or 1 600 PLN per year.
- For companies with share capital exceeding 1 MSEK or 450 000 PLN: 6 600 SEK or 2 745 PLN per year.
- För sole proprietortships and physical persons: 1 600 SEK or 710 PLN per year (no first-year reduction).

To enable new members to get acquainted with what we do for them, we offer a 50% reduction of our membership fees during the first year of membership.

105 Members 2023-03-27

Strategic members

INNOVATIVE POLAND FOUNDATION

WAZA NETWORK

Members

9INE AB

ABC WORK

ACAISOFT POLAND

AGATA CEGLECKA

ALLEIMA

AMARELLE & PARTNERS

ANTONI ADAM REPA

ARPI ACCOUNTING

B STUDIO

BAE SYSTEMS BOFORS

BARTŁOMIEJ SZYMAŃSKI SERVICES

BONNIER NEWS

BQ ACCOUNTING

BUDMAT

BULTEN

CENTRAL EUROPEAN TRAVEL

CMOWASHERE

DASPED

DATUMO

DELTA MARINE SERVICES SCANDINAVIA AB

DC SYD

ECORANGERS

ELASTO

EMA PARTNERS SWEDEN

ENTERIO

EOLUS POLAND

ESATTO

EUROPEAN ENVIROMENTAL SERVICE & CONSULTING

ERICSSON

EXPLORE MARKETS

F.B.I. TASBUD

FREJA PARTNER

GFW MANAGEMENT

GLOBEN LIGHTING

GOODYLABS

GRANQVISTS SPORTARTIKLAR

HABIA CABLE

HUGIN CONSULTING

I.G.S. PRODUCTION

INDUSTRITJÄNST I EUROPA

**INTERMEAT
JMR
KARLSKRONA MUNICIPALITY
KEMPINA AB
KINNEGRIP
KREATIVY BYGG SKÅNE AB
LANTERO
LEOCODE
LESNIEWSKI LAW
LINKLATERS POLAND
LOMMA TEGELFABRIK
LUKASZ BRZYSKI BUSINESS CONSULTING
MAD MOUNTAIN
MAGNUSSON ADVOKATBYRÅ
MANYI AB
MARKSLÖJD
MEDICOVER
MOMO BYGG TEKNIK
MÖRE MASKINER
NATURAL PHARMACEUTICALS
NAVIRISK
NEKKEN
NEWBODY AB
NEWPORT COLLECTION
NODA INTELLIGENT SYSTEMS
NORDISKA UNIPOL
NTEX
NW SPRÅK AB
OX2
PEAB
PIKUS.IT
PLAYEMOTION BUSINESS FACILITATORS
PORTS OF STOCKHOLM
PROGNETICS
PWC SWEDEN
RIMA
RÖDL & PARTNER
SAAB
SCANDINAVIA & EUROPE BUSINESS MATCH AB
SIGMA IT POLAND
SKANSKA
STENA LINE
STENA RECYCLING
STOCKHOLM FAIR
STOCKHOLMS ÅNGKOLSAKTIEBOLAG
STOLAB MÖBEL AB
SVEPOL INTERNATIONAL**

TARGET REDOVISNING AB
TEKOSÖM SVENSKA
THERMOD
TOMSTEEL
TRE BODAR AB
THE SWEDISH EXPORT CREDIT AGENCY
TREKLÖVERN BOSTAD
TRUST CARE
TT LINE
TUFVASSONS
ULTRA SAFE NUCLEAR CORPORATION
UNITY LINE
WATERWALK PARTNERS
WITOLD SZWED
YSTAD HARBOUR
ZARZYCKA CONSULTING & SERVICES

Board of Directors

Hans-Jacob Bonnier, Chairman, Board Member, Dagens Industri/Puls Biznesu, Bonnier Family Council

Anders Ronander, Vice Chairman, Chairman of the Board, Seasam Food AB

Jerry Ralowski, Vice Chairman, Market entry consultant to Scandinavian and Polish companies

Małgorzata Wiśniewska, Vice Chairman, Founder and owner of Target Redovisningsbyrå

Hans Forslöf, Managing Partner, Ema Partners Sweden AB

Dr. Mattias Lindgren, Country Manager Poland & Head of Eurasia, Business Sweden

Dariusz Januszewski, CEO, Nordiska Unipol AB,

Ewa Krokosz, Senior Legal Counsel, ICA-gruppen

Daniel Larsson, Country Manager, Eolus Poland

Conrad Wallenrodhe, Senior Counsel, Linklaters Poland

Ewa Weijne, Head of Financial Division, Government Offices

Małgorzata Musinska-Kubis, Head of Marine Logistics Section, Ciech Group

Stefan Löfström, Director Marketing & Sales, BAE Systems Bofors AB

Sofia Valentin, Owner, Head of Sales & Marketing, Joy Shop,

Mikael Benthe, Head of Business Promotion & Communication, Swedish Embassy in Warsaw

Robert Hultman, CEO, The Military Club in Stockholm

Co-opted Board members (non voting):

Magdalena Pramfelt, CEO, Polish-Swedish Chamber of Commerce in Gdansk

Sebastian Magier, Head of Stockholm Trade Office, Polish Investment and Trade Agency (PAIH)

Honorary President:

Börje Risinggård, former long-time CEO of the Swedish-Polish Chamber of Commerce and author of the newsletter NOTISER från Polen

A few highlights

Visit at the Swedish Embassy in Warsaw

On the 17th of October, 2022, the Board of the Swedish-Polish Chamber of Commerce convened in Warsaw, hosted at the residence of the Swedish Ambassador. Before the Board meeting the esteemed Swedish Ambassador, HE Stefan Gullgren, shared with the Board members his extensive knowledge of Poland, gained over his long term of office starting in 2017.

The Ambassador's insights stimulated a lively and engaging discussion among the participants, which continued over a delicious lunch. During the talks, the issue of the analytical approach of banks to the verification of Polish entrepreneurs, when opening bank accounts in Sweden was also discussed.

Meeting with Polish members at Puls Biznesu

On the following day, October 18th, 2022, at 10:00, the Chairman of the Chamber, Hans-Jacob Bonnier, graciously extended an invitation to both the participants in the Board meeting and to Polish members of the Chamber to convene at the Puls Biznesu headquarters located in the heart of Warsaw - a publishing house that he founded 25 years ago.

During the event, attendees were given an informative presentation on the rich history of Puls Biznesu, as well as a comprehensive overview of the economic aspects of information flow in Europe.

With the meeting coming to a close at approximately 2:00 PM, attendees had the chance to engage in business discussions and strengthen bonds through various integration activities. All in all, it was a highly successful event with a lasting impact on all those who attended.



In the photo from the left: Mikael Benthe, Stefan Arenbalk, Hans-Jacob Bonnier, Maciej Biernacki, Łukasz Jezior, Malgorzata Wisniewska, Jerry Ralowski, Anders Ronander, Edwin Jönsson, Jan Prejsnar. Magdalena Pramfelt.

Merger with association of Polish entrepreneurs in Sweden Polkrona

On December 9, 2022, the General Meeting of Members of Polkrona adopted a final resolution to dissolve the association and propose that its members join the Swedish-Polish Chamber of Commerce. This is a significant step towards coordination of forces with a passion for developing Swedish-Polish business relations and joint success in the business environment.

“Stronger together” may sound as a cliché, but we believe that it is exactly the appropriate words for describing the merger and all the opportunities it already has created and will create from now on.

Polkrona and the Swedish-Polish Chamber of Commerce - a symbolic handshake

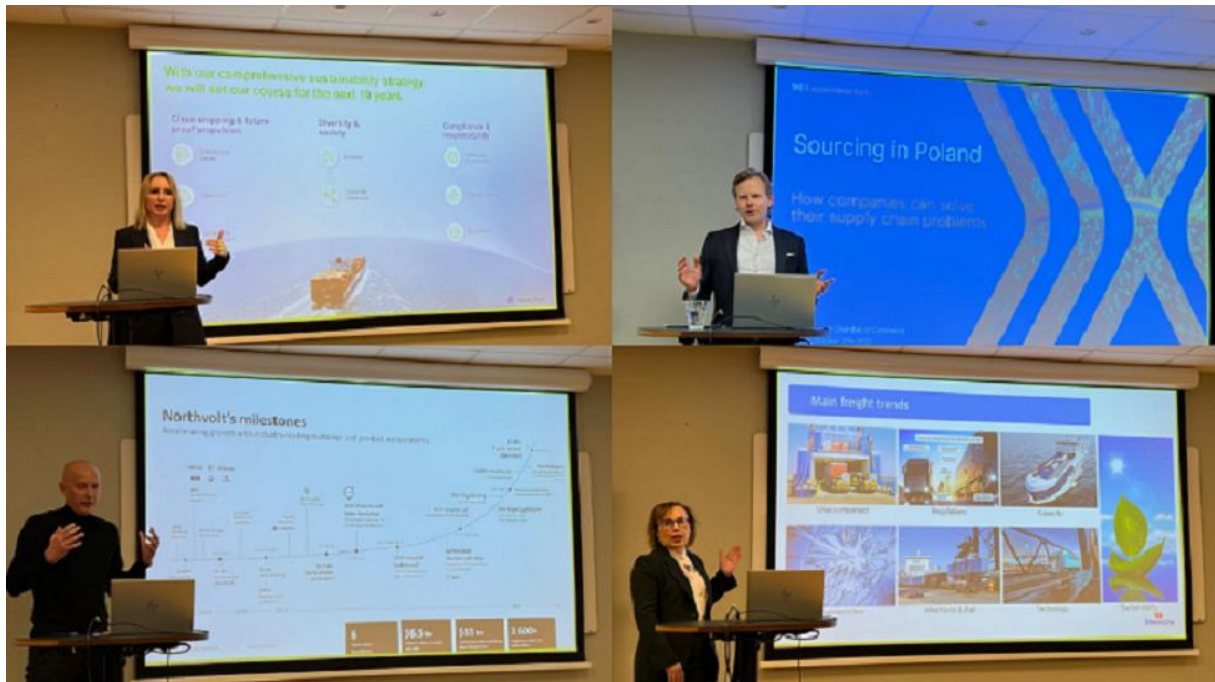


The persons joined in a symbolic handshake in the above photo are Polkrona’s dynamic Chairman, Małgorzata Wiśniewska, from now on Vice Chairman of the Chamber, and her colleague as Vice Chairman of the Chamber, Jerry Ralowski.

Seminars and webinars

2022-06-09 - seminar in Bonnierhuset in Stockholm and online "Corporate Governance - differences between Poland and Sweden"

2022-11-27 - seminar in Bonnierhuset in Stockholm and online "Global Supply Chains and how they can be improved"



2022-12-07 - seminar in Bonnierhuset in Stockholm and online "Poland the New IT Hub of Europe"

2023-01-19 – webinar in Polish „Przedsiębiorco - zamień swoje kontakty w kontrakty!”

2023-02-13 – webinar in Polish „Co koniecznie musisz wiedzieć przy kontaktach biznesowych ze Szwecją!”

2023-03-17 - seminar in Bonnierhuset in Stockholm and online "Energy Solutions of the Future"

Coming events

2023-04-25 - webinar "AI in innovative solutions in IT and energy"

2023-05-09 – seminar in Örebro "Doing Business in Poland" in cooperation with, among others, the Chamber of Commerce in Mälardalen and Almi Mälardalen

2023-05-10 - seminar in Bonnierhuset in Stockholm and online "Innovation - the way to move forward"

2025-xx-yy – webinar on marketing in social media

2025-xx-yy - seminar in Bonnierhuset in Stockholm and online "Technology at Its Best"

2025-xx-yy - seminar in Bonnierhuset in Stockholm and online "Trends that will define the future of logistics and transport"

Proposed new statutes, to be decided upon in May (translation from Swedish)

§ 1

The Swedish-Polish Chamber of Commerce (the Chamber) is a non-profit association with the mission to support the members' Swedish-Polish business relations as well as to support members who are Polish entrepreneurs with operations in Sweden or Swedish entrepreneurs with operations in Poland.

§ 2

The Chamber has its seat in Stockholm.

§ 3

The tasks of the Chamber include to:

- provide members with information and provide advice and service on issues that are important to their business operations
- contribute to new and deepened business contacts
- organize webinars, seminars and other member meetings
- inform the outside world about the members' skills, products and business activities
- protect the members' interests in the public debate and through contacts with authorities and bodies that are significant for the members' business operations in Poland and/or Sweden.

§ 4

Anyone with an interest in business relations with Sweden and/or Poland can apply for membership in the Chamber. Members are accepted by the CEO or by the Presidium. Guidelines for admission of members are established by the Chamber's Board. Organizations with which cooperation is deemed to have a special strategic importance for the Chamber and its members can be accepted as strategic members. Strategic members have the same rights and obligations as ordinary members, but are exempt from membership fees.

§ 5

Membership ends by termination at the latest during the month of January of the year in which the membership is intended to end. Members who do not fulfill their obligations and, for example, do not pay membership fees or provide incorrect information about their activities to the Chamber or other members may be excluded by decision of the CEO or the Presidium. The Board establishes guidelines for exclusion of members.

§ 6

The Chamber can use a separate service company for its operations.

§ 7

The Chamber's membership fees and service fees to the service company for the subsequent year are determined by the General Meeting of Members.

§ 8

In cases where the extent of the assistance provided by the Chamber to an individual member significantly exceeds assistance to other members, the Chamber may charge a special fee in agreement with the member. The Chamber can also charge different types of fees and compensation to non-members.

§ 9

Members and/or non-members can support the Chamber through contributions and/or sponsorship. The Chamber can, for its part, if the contributor/sponsor so wishes, ensure special visibility for the contributor/sponsor, including on the Chamber's website, in social media and in connection with events organized by the Chamber.

§ 10

The Board or the person / persons appointed by the Board have the authority to sign for the Chamber.

§ 11The Chamber's Board is elected by the General Meeting of Members for four years. The Board shall consist of a minimum of 12 and a maximum of 16 members, preferably representing members of the Chamber. A representative of the Polish Embassy in Sweden or the Polish Investment & Trade

Agency (PAIH) is a natural member of or co-opted to the Board. Board member can be re-elected. Each year, the Board appoints one Chairman and up to three Vice Chairmen. The Board meets when necessary, at least four times a year. In the event of an equal number of votes within the Board, the Chairman has the casting vote. The Board can appoint committees for handling of specific issues.

§ 12

The Board appoints the Chamber's CEO and/or the Chamber's Presidium. The Presidium's task is either to support the CEO or, when the Chamber does not have a CEO, to take the responsibility for the Chamber's operations. The Presidium always consists of the chairman and the vice-chairmen, but can be expanded by a decision of the Board with additional Board members.

§ 13

The General Meeting of Members takes place, following a decision by the Board, before the end of June. The General Meeting of Members and an Extraordinary Meeting of Members may be held online, if so decided by The Board or by the Presidium.

§ 14

Matters for the General Meeting of Members:

- presentation of the Board's Annual Report
- approval of the balance sheet and profit and loss statement
- resolution about discharging the Board from liability
- election of the Board
- election of nomination committee
- membership and service fees
- Other pre-notified matters.

§ 15

The General Meeting of Members is chaired by the Chairman of the Board and, in the event of his absence, by a Vice Chairman. When voting, each member has one vote. A member may also exercise another member's voting rights on the basis of a written power of attorney. Decisions of the General Meeting of Members are taken by open vote and by a simple majority of votes cast by the members present except in cases referred to in § 16. Notice of the General Meeting of Members and an Extraordinary Meeting of Members shall be sent one month before the meeting. It must contain the agenda including matters to be dealt with by the meeting.

§ 16 Decisions on amendments to these Statutes or a decision to dissolve the Chamber shall be made by a 2/3 majority of the votes of the members present at the respective meeting during two consecutive meetings with the Chamber.

 Srf Auktoriserad Redovisningskonsult



Małgorzata Wiśniewska, the new Vice Chairman of the Board.

Strategy for the Future

The Board of the Chamber is totally committed to serving members in the very best possible way. The success of members is the success of the Chamber – we have no other tasks but to make sure that we meet and exceed members` expectations and that we promote members in a way which is beneficial to their business operations.

At the same time there is no denying that excellent service comes with a price tag.

The Board of the Chamber, which is the supervisory body of the Chamber, and the Presidium, which is a subcommittee consisting of the Chairman and the three Vice Chairmen, currently responsible for the management of the Chamber, work pro bono, without receiving any remuneration. We are all happy to do it since we share the passion which unites us with our members.

It is, however, our responsibility to also look into the future. And in the future, considering the age structure of the Board and the Presidium, there is no doubt that the Chamber will need a full time CEO. The chances of recruiting a suitable person who also will work pro bono are very slim, if not simply non-existent. Unfortunately our finances do not allow us to look for a candidate with even most modest salary aspirations and for the sake of our members we have higher ambitions than that.

We are reluctant to increase the membership fees which have been stable for many years. It is therefore our responsibility to look for new sources of income.

Swedish-Polish Chamber of Commerce is about to launch a new category of supporters – Sponsors or, if you prefer, Patrons (which is not a word which works well in Swedish in this context).

We will always cherish and passionately serve all our members, but we have to find ways to even excel this high level of commitment in our offer to Sponsors. We aim at agreeing terms of cooperation which will be durable, for at least three years or more, and also tailor made for each individual Sponsor. Our offer might, as an example, include:

- A guaranteed speaker or panel discussion slot at at least one major event each year for the duration of the sponsorship agreement.
- In case of interest on the part of the Sponsor, at least one webinar or seminar during the duration of the sponsorship agreement, entitled "Meet Our Member", which will be entirely dedicated to the Sponsor. The Sponsor will cover direct costs of the event.
- In case of interest on the part of the Sponsor, one dinner per year in Stockholm, organised by the Chamber, aiming at providing information about the sponsor's activities to a circle of high profile executives selected together with the sponsor. The Sponsor will cover direct costs.
- High visibility, with the name and the logo, in an unlimited number of invitations to our events.
- The Sponsor`s name and logo, with a link to the sponsor's website, highlighted on our website, as a supporter of the Chamber and Swedish-Polish business relations.
- High exposure, in consultation with the Sponsor, in our LinkedIn posts, highlighting the Sponsor`s business operations and specific capabilities as well as events.
- ongoing efforts on our part, among our members and in our increasingly extensive external network, to promote the Sponsor and the Sponsor`s business operations.

Stockholm, March 2023

The Presidium of the Swedish-Polish Chamber of Commerce